How to merge two Salesforce orgs. Decisions first.

Merging two orgs is a design project with a tooling problem inside it.

Throughset

STEP 1 OF 8

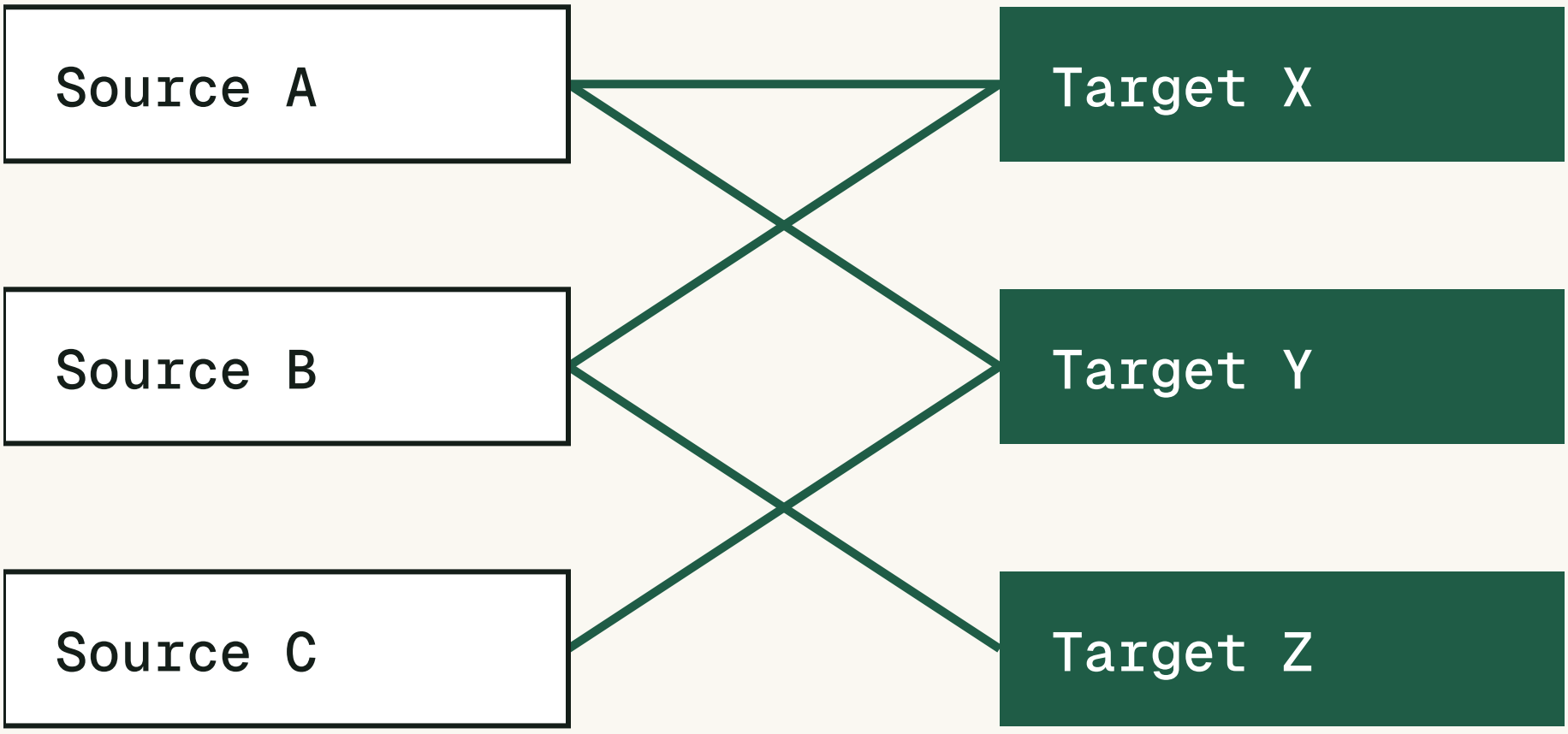
Decide four things before you touch a tool

1. Merge at all, or run two orgs
2. Which org survives
3. What stays behind
4. Who owns each object

STEP 2 OF 8

Map the two data models

One sheet per object: source field, target field, type, picklist map, transformation, owner. Add a user map for record owners.



STEP 3 OF 8

Move metadata, and not with change sets

Change sets carry setup metadata only, and you cannot create deployment connections between arbitrary orgs. Retrieve with the CLI instead.

~~Change set~~ → CLI

Build the ID crosswalk

Loaded records get new Salesforce IDs. Store each old ID in a Unique External ID field with a source prefix, such as A- or B-.

OLD ID	NEW ID
A-1001	New ID 1
A-1002	New ID 2
B-2001	New ID 3

An illustration, not a real client

STEP 5 OF 8

Deduplicate the load file, not just the org

Duplicate rules compare saved records with records already in Salesforce. Duplicates inside your own file slip through.

Row 1	Example Co
Row 2	Sample Ltd
Row 3	Example Co
Row 4	Other Inc

An illustration, not a real client

Plan files as their own workstream

Load ContentVersion first, ContentDocumentLink second. Rehearse files separately from records.

1

ContentVersion

→

2

ContentDocument Link

STEP 7 OF 8

Rehearse in a Full sandbox, more than once

Record the time and errors per object. Agree a go or no-go rule with each object owner.



RUN 1 RUN 2 RUN 3

Cutover: freeze, load, repoint, check, tell

Metadata, then reference data, then records, then files. Know in advance what would make you stop and go back.

1	2	3	4	5
Freeze	Load	Repoint	Check	Tell

THE GUIDE

Save this before your merge starts.

Full guide with the Salesforce sources: throughset.com/insights/salesforce-org-merge-after-acquisition. Covers data and metadata only. Salesforce statements checked 28 October 2026.

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Your Salesforce has grown messy. We fix it.