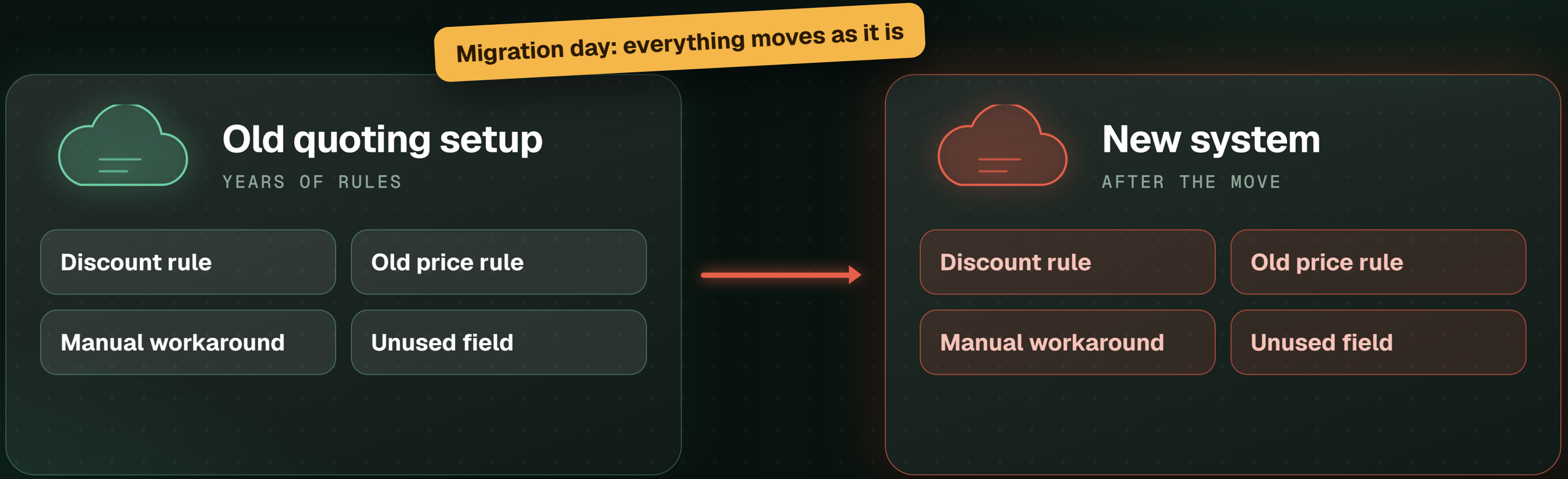
Throughset

CPQ MOVE

Move the mess. Keep the mess.

Migration day: everything moves as it is



Carried across: every old rule comes with it

A mid-sized B2B company moving its quoting system.

Throughset

HOW WE WORK

Clean first. Then move.

1



Map it

Every quote rule and workaround

2



Find the overlap

Rules nobody can explain

3



Decide one owner

Keep, retire or rebuild each rule

4



Change safely

Move the clean setup in tested steps

Billing errors came in below 0.1 percent

FROM OUR CLIENT WORK

NOTHING OLD CARRIED OVER

A QUOTE YOU TRUST

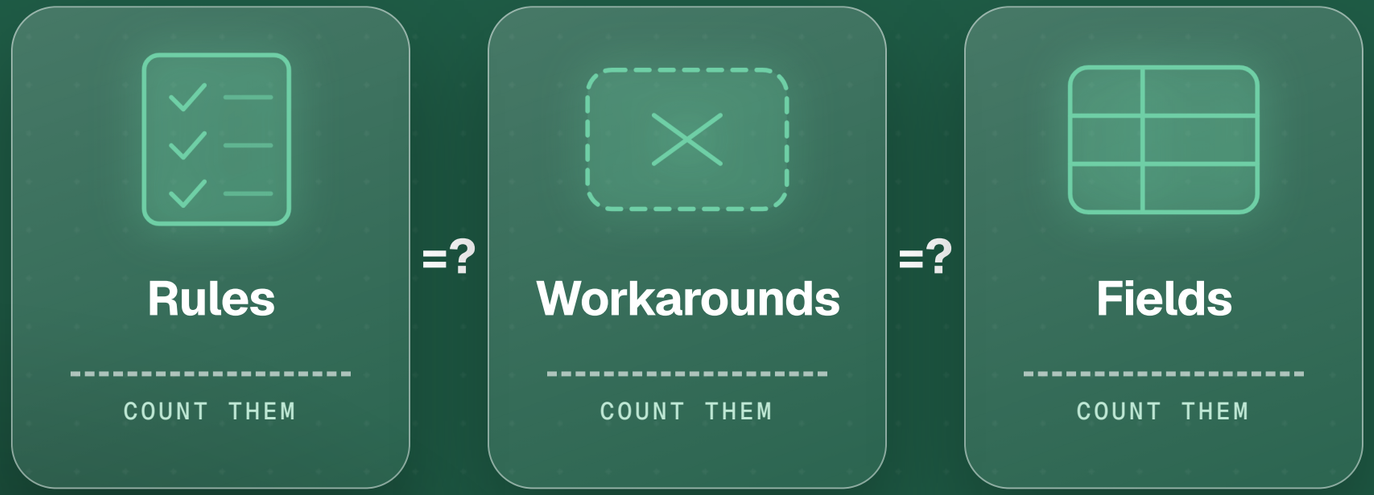
A MOVE WITH NO SURPRISES

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TRY IT THIS WEEK

Check your quote rules.

Pick one quote. List what touches its price.



Each one you cannot explain is one you would carry across.

THE ORG REVIEW

We clean up messy Salesforce orgs before a move

$3,500

USD, FROM, FIXED FEE

- Agreed before work starts
- You keep the findings either way

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