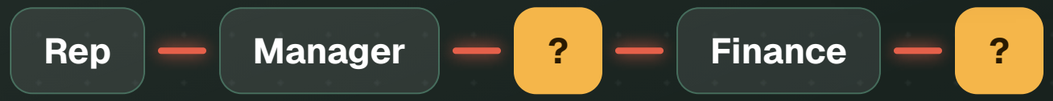
Throughset

APPROVALS

One discount. Days of waiting.

Steps nobody can explain

BEFORE



Days

AFTER



Hours

Every discount waits in the same chain

A mid-sized B2B company with a deal desk.

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HOW WE WORK

Fewer steps. Faster yes.

1



Map it

Who approves what, and why

2



Find the overlap

Steps nobody can explain

3



Decide one owner

Keep only steps with a reason

4



Change safely

Rebuild the rest in tested steps

Approval time fell from days to hours

FROM OUR CLIENT WORK

FEWER STEPS

EVERY STEP HAS A REASON

QUOTES NO LONGER WAIT

Throughset

TRY IT THIS WEEK

Check your approvals.

Pick your longest approval. Walk it from request to yes.



Steps

COUNT THEM

+



Approvers

COUNT THEM

+



Reasons

COUNT THEM

Any step you cannot explain is a step to question.

THE ORG REVIEW

We clean up messy Salesforce orgs, approvals included

$3,500

USD, FROM, FIXED FEE

- Agreed before work starts
- You keep the findings either way

throughset.com